





Delivery Methods

-  Live Virtual Training
-  Face-to-Face Training

Date and Location

-  20th Mar - 24th Mar, 2022
-  Live Virtual Training

CSCP – Certified Supply Chain Professional



www.neting.institute



Suren Palakkal

Suren Palakkal is an accomplished APICS certified (CPIM, CSCP, CLTD) Supply Chain professional and an APICS Master Instructor with 30+ years of versatile experience with global corporations in Supply Chain Process and Leadership roles, including VP – Global Supply Chain consulting, Materials Manager, Supply Chain Project / Program Manager, Principal Consultant, and Subject

Matter Expert (SME) in multiple aspects of Supply Chain including S&OP, Advanced Planning, Supply Chain execution and Materials Management.

He has taught hundreds of students around the world on Supply Chain topics and Certifications, including to leading organizations in the USA, Middle East (Qatar, Kingdom of Saudi Arabia, UAE), and the United Nations Supply Chain Management African HQ Organization in Kenya. Suren Palakkal also serves as an adjunct faculty member at Campbell University teaching courses in Global Supply Chain Management for the Campbell MBA program.



Learning Outcomes:

Why should I earn the CSCP?

Earning the APICS CSCP makes you a recognized expert in the supply chain field. This professional distinction sets you apart from your colleagues, proving your high level of knowledge and skills. After earning your CSCP you will be able to:



Use data to link production, distribution, purchasing and service



Reduce waste in supply chains



Identify and classify supply chain risk and develop risk response plans



Improve communications throughout the supply chain



Help your company reach its ideal supply chain state

What will I study?

The CSCP learning system is divided into eight modules. You will learn the latest best practices to elevate your job performance and help you take advantage of common technologies. The knowledge you gain through these materials will help you drive improvement in your organization, maximize the efficiency of planning and operations and improve the bottom line.

Module 1: Supply Chains, Demand Management, and Forecasting

Module 2: Global Supply Chain Networks

Module 3: Sourcing Products and Services

Module 4: Internal Operations and Inventory

Module 5: Forward and Reverse Logistics

Module 6: Supply Chain Relationships

Module 7: Supply Chain Risk

Module 8: Optimization, Sustainability, and Technology

Academy:



ASCM Association for Supply Chain Management is the global leader and premier source of the body of knowledge in supply chain and operations management, including production, inventory, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on ASCM for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals. ASCM recognizes the contributions supply chain and operations management professionals make to their employers and the global economy and has developed a comprehensive suite of educational resources, including:

- Education, training, industry publications and research, and world-renowned certification programs
- Opportunities for career development, networking, and best practice sharing
- Local and global membership and affiliation opportunities worldwide.



Introduction

An ASCM RESEARCH STUDY conducted among more than a thousand Supply Chain professionals found that on an average a CSCP designee earns 41% more salary than their counterparts.

It was also found that, in general, APICS certified individuals earn 27% more than those without an APICS credential.

The APICS Certified Supply Chain Professional (CSCP) provides a comprehensive body of knowledge, best practices and standards for those in the supply chain. APICS CSCP designees gain the skills to effectively manage global supply chain activities that involve suppliers, plants, distributors and customers located around the world. CSCP serves the needs of both professionals and employers by keeping you and your organization more competitive in today's economy.

Advanced Preparation

Candidates must meet ONE of the following requirements:

- Three years of supply chain experience
- Bachelor's degree or in the international equivalent
- CPIM, CLTD (includes APICS Fellows), CTL, CIRM, SCOR-P, CPM, or CPSM designation

Program Timings

How do I test?

The exam consists of 150 questions answered in 3.5 hours. Receive your results immediately after completing the exams. With a passing score, you can start using your new CSCP credential immediately!

Please contact your Education provider for more details.

About APICS and ASCM




For more than 60 years, APICS certifications and training have demonstrated a commitment to global supply chain excellence, achieved one person at a time. APICS CPIM, CSCP and CLTD are now part of the Association for Supply Chain Management (ASCM), the largest nonprofit association for supply chain professionals. ASCM is proud to offer the globally recognized certification programs you've come to trust, together with partners around the world. For more information, visit ascm.org

Course Overview

We provide classes and coaching on CSCP certification. Our instructors have several years of experience in the industry around the world, including the USA and the MiddleEast region, practising and leading supply chain responsibilities and are also recognized as Master Instructors by ASCM. They have several years of teaching experience around the world.

When you enroll in the class you will have access to the ASCM online Learning System and will be supplied printed material that would help in preparation for the exam. The CSCP Learning Systems are a comprehensive program that combines print and online reading materials, online practice tests and interactive study tools to ensure you're prepared for the exams.

Course Details

 Delivery Method	Live Virtual Training / Face-to-face Training
 Prerequisites	None
 Level	Intermediate



Day One

Introduction to Supply Chains

- a. Design the Supply Chain Network
- b. Supply Chain Models
- c. Supply Chain Maturity and Complexity

Demand Analysis and Patterns

Demand Management and Influencing Demand

- a. Apply the four Ps
- b. Analyze Product Life cycles

Forecasting

- a. Forecasting Principles and Process
- b. Forecasting Methods
- c. Measures of Forecast Error

Supply and Demand Alignment

Sales and Operations Planning

Day Two

Global Supply Chain Networks

- a. Supply Chain Design and Management
- b. Business and IT Requirements
- c. Technology Analysis and Optimization

End-to-end Connectivity and Visibility

- a. Supply Chain Technology Applications
- b. Connectivity, Visibility/Sharing, and Legal
- c. Supply Chain Master Data

Supply Chain Metrics and Reports

- a. Metrics, Reports and SCOR
- b. Financial and Operational Metrics and Reports

Sourcing Products and Services

- a. Make-vs-Buy, Outsourcing, and Offshoring
- b. Sourcing Requirements and Total Costs

Category Strategy for Sourcing

- a. Supply Plans, Categories and Segmentation
- b. Supply Base Analysis and Right- sizing

Day Three

Supplier Selection, Contracting and Use

- a. Supplier Evaluation and Selection
- b. Contracts
- c. Purchase Orders

Internal Operations and Inventory

- a. Planning Operations
- b. Materials and Inventory

Capacity and Production Activity Control

Inventory

- a. Replenishment Strategies
- b. Traceability, Accuracy and Disposition

Performance and Continuous Improvement

- a. Operations, Inventory and Financial Performance
- b. Continuous Improvement
- c. Quality Tools
- d. Continuous Improvement Methods

Forward and Reverse Logistics

- a. Logistics Warehousing and Materials Handling Strategy
- b. Transportation Strategy



Day Four

Distribution Services and Transportation Choices

- a. Delivery Patterns Transportation Modes and Carrier Selection

Trade Considerations

- a. Legal, Security and Regulatory Requirements
- b. Import/Export Regulations and Documentation
- c. Trade Zones and Blocs

Reverse Flow

- a. Reverse Logistics Waste

Supply Chain Relationships

- a. Customer Relationships and Segmentation
- b. Customer Relationship Management
- c. Customer Service Metrics and Performance

Supplier and Supply Chain Relationships

- a. Supplier Relationships and Segmentation
- b. Strategic Sourcing and Alliances
- c. Supplier Performance
- d. Supply Chain Relationship Management

Day Five

Supply Chain Risk

- a. Risk Management
- b. Risk Identification and Supply Chain Risks

Risk Analysis and Response

- a. Risk Analysis
- b. Risk Responses, Action Plan and Business Continuity

Optimization, Sustainability and Technology

- a. Supply Chain Strategic Value and Optimization

Sustainability

- a. Sustainable Supply Chains
- b. Sustainability Guidelines and Standards


Final Simulated exam administration and debrief

Discussion on Exam preparation and scheduling exam

Questions and group photo

In-House

If interested to run this course in-house please contact us at:



 info@neting.institute

 +44 1622 37 0968

Like a course we offer?

For Your Company: Why Choose our LIVE VIRTUAL TRAINING option as IN-HOUSE?

We have implemented our live distance learning to stretch your learning experience past the boundaries of time and location - the presentation is interactive, and the training goes in "real time" | Courses are conducted live at a scheduled time throughout a week, mimicking our public courses in content and quality | By logging to a virtual classroom, students participate in an interactive course, using our audio-visual e-learning platform. Physical attendance is not required; thus all study materials, exams, and technical support are available online | Our blended learning approach combines virtual classroom methods with online activities to form an integrated instructional approach.

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Certified Supply Chain Professional

20th Mar - 24th Mar, 2022 Live Virtual Training

Full Name:

Company:

Phone:

Address:

Job Title:

Postal Code:

Country:

E-mail:

Tel:

Early Registration:

Register 8 weeks before	\$2300
Register 4 weeks before	\$2400
Final Price	\$2500

Group discounts:

3 + Delegates 20%

Contact:

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Request in-house

Terms and Conditions

1. Payment terms

- 100% payment of the amount in maximum 14 days upon the receipt of the invoice.
- The payment shall be conducted either in cash, credit/debit card or bank transfer.
- The stated amount is exclusive of Withholding tax and other duties, taxes and transfer related charges which if applicable are payable by the client in addition to the stated amount.
- The above - mentioned investment is VAT exclusive.

2. Cancellation policy

- All cancellations and postponements shall be done in written form via email.
- In case of postponement requested by the client 14 days or less prior to the start of the arranged dates of the course, the client covers all invoices that occurred due to the requested postponement.
- In case of client cancellation:
- No cancellation fee if the cancellation takes place not less than 21 days prior to the beginning of the course.
- 50% cancellation fee if the cancellation takes place between 14 days and 21 days prior to the beginning of the course.
- 100% cancellation fee if the cancellation takes place less than 14 days prior to the beginning of the course.
- In case of Neting Training Institute cancellation:
- 100% refund shall be applicable if the cancellation takes place outside of Force Majeure reasons.

3. Selection of trainer

- Selection of the trainer shall be at the discretion of Neting Training Institute. Every effort shall be made to maintain continuity, but if necessary, Neting Training Institute can change the trainer any time prior to commencement of the course.

4. Intellectual property

- The copyright, intellectual property and design rights of the learning materials are property of Neting Training Institute and its expert trainers. It cannot be copied, shared or reproduced without prior written consent.

5. Complaints and Refunds Policy

- Neting Training Institute will consider accurately the following types of complaints
- In case the materials of the course or the content does not match its criteria, it's inappropriate or incorrect.
 - In case the length of the course is different, shorter in this case than the one you paid for.
 - In case behavior, actions of the trainer or Neting Training Institute staff are offensive or inappropriate.
 - If the facilitator is not qualified or does not meet the course criteria.
 - All complaints should be made in written form via email, fax or post and have to contain an explanation and details so it would allow Neting Training Institute to respond to it accordingly.
 - All inquiries and complaints should be directed to +44 1622 37 0968
 - For more information regarding administrative policies such as complaints and refunds, please contact our offices at +44 1622 37 0968 or via email at info@neting.institute
 - Neting Training Institute will be responding to the complaint no later than 5 business days.

6. Force Majeure

- Neting Training Institute shall not be liable to the clients or be deemed to be in breach of any agreement it has concluded with them for any delay in performing or failure to perform any of the Neting Training Institute obligations in respect of the services if the delay or failure was due to any cause such as war, warlike activities, fire, storm, explosion, national emergency, labour dispute, strike, lock-out, civil disturbance, actual or threatened violence by any terrorist group, newly enacted law or regulation or any other cause not within the control of Neting Training Institute.

7. Governing Law

- This contract shall be governed by any construed in accordance with the Laws and Regulations of the Authority in North Macedonia

Signature



info@neting.institute



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